Proposals to find budget reductions to meet needs of the working agreement: This is the second of two proposals being developed for the Conference Committee today:

1. Information change based - proposal at 11 AM - Legislative staff
2. This Administration Proposal at 3 PM - Commissioner of Finance
3. Additional proposals to be developed by the conferees in the course of negotiations
4. Working need is $9,425,000 or $10,325,000 depending on resolution of cloud issue

**Department of Finance & Management Proposal:**

1. **Overtime reduction and management strategies:** ($2.5M)
   In fiscal year 2014, the Secretary of Administration will generate $2.5 million in general fund savings through a combination of management initiatives which may include reductions in overtime, temporary staff and travel costs, increased vacancy savings and consulting with experts to identify potential areas within the Executive Branch for savings related to implementing efficiency measures.

2. **Enhanced revenue collections** ($1.5M)
   The Tax Department is at a point where it could redeploy resources on certain initiatives to close the tax gap. The ten ideas below are strategies that can help close the gap between taxes owed and taxes paid.
   1. Voluntary audit program
   2. Licensure program
   3. Rooms Tax compliance program
   4. Fuel Gross Receipts Tax audits
   5. Tobacco audits
   6. Tighten business rules
   7. Use Tax Come Forward program follow up
   8. Data matching for bars
   9. “Zappers” software outreach
   10. Expand data warehouse and /or additional in-house discovery

**Total – This Proposal** ($4.0M)